## **TURN-AROUND LEADER ACTIONS**

School Turn-Arounds - Public Impact 2007

## Influencing Inside and Outside the Organization

Communicate a Positive Vision	<ul> <li>✓ Motivate others inside and outside to contribute to their efforts</li> <li>✓ Communicate a clear picture of success and the benefits of success</li> </ul>
Help Staff Personally Feel Problems	<ul> <li>✓ Help staff empathize with those they serve</li> <li>✓ Walk in the shoes of those they serve</li> <li>✓ Motivate change by confronting the problems caused by the status quo</li> </ul>
Gain Support of Key Influencers	<ul> <li>✓ Gain the support of trusted influencers</li> <li>✓ Enlist these trusted individuals to help influence others that oppose change</li> </ul>
Silence Critics with Speedy Success	<ul> <li>✓ Use successes to confront others who oppose change</li> <li>✓ Decreases time spent on "politics"</li> <li>✓ Increases time spent on leading for results</li> </ul>