

Alaska School Leadership Institute 2011
THE CONSULTANCY PROTOCOL*

Drawn From

The Facilitator's Book of Questions; Allen and Blythe; Teachers College Press; 2004

Step 1 Presentation of the Dilemma (5 minutes)

- Overview of the Dilemma
- Frames a Question for the Group to Consider
- Presents Artifacts as Appropriate

Step 2 Clarifying Questions (3 minutes)

- Group Asks Questions for Clarification Purposes
- Questions that Have Brief, Factual Answers
- Presenter Responds with Brief, Factual Answers

Step 3 Discussion of the Dilemma (15 minutes)

- Group Members Talk to One Another about the Dilemma Presented

Potential Questions

- + ***What did we hear?***
- + ***What didn't we hear that we think might be relevant?***
- + ***What assumptions seem to be operating?***
- + ***What questions does the dilemma raise for us?***
- + ***What do we think about the dilemma?***
- + ***What might we do or try if faced with a similar dilemma?***
- + ***What have we done in similar situations?***

- Group Members Make Suggestions – Sometimes – Group Works to Define the Issues More Thoroughly and Objectively
- Presenter Doesn't Speak – Only Listens and Takes Notes

Step 4 Presenter Reflection (7 minutes)

- Presenter Reflects on What He/She Heard
- Presenter Shares What He/She Is Now Thinking
- Presenter Highlights Specific Ideas/Comments that Resonated

* An Advance Organizer will be provided to each participant for note taking purposes (see goldenrod sheet)

Materials developed by Al Bertani; Independent Educational Consultant; Chicago, Illinois